

American Mobility and the Expansion of Public Education

John Parman, Northwestern University

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Introduction

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*“Education then, beyond all other devices of human origin,
is a great equalizer of the conditions of men.”*
– Horace Mann, 1848

In the first half of the 20th century, the American public education system went through a massive expansion, with access to public schools and the quality of those schools dramatically improving. However, this same period witnessed a major decline in intergenerational mobility. This paper uses historical data to explain why mobility declined as the public education system expanded and became more egalitarian.

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Brief Summary of Results

- ▶ Income mobility substantially declined during the introduction and expansion of public grammar schools and high schools.
- ▶ Communities with greater access to public graded schools were less mobile than communities with poor school access.
- ▶ Persistence in the tails of income distribution was significantly higher in communities greater access to graded schools.
- ▶ As schools improved, people of at all income levels increased educational attainment but the increases for wealthy families were much larger than those for poor families.

Outline of Presentation

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- ▶ Overview of mobility and public education over the 20th century
- ▶ Data sources and the construction of an intergenerational dataset
- ▶ Comparisons of income mobility between 1915 and 2001
- ▶ Mobility estimates conditional on school quality and access
- ▶ Elasticity of educational investments with respect to income and school quality/access
- ▶ Concluding remarks

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American Intergenerational Mobility

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- ▶ Modern estimates put American income mobility roughly equivalent to or below that of other developed countries (Solon, 2002).
- ▶ Occupational and wealth mobility studies revealed relatively high mobility at the turn of the century (Ferrie, 2005).
- ▶ A major decline in occupational mobility occurred over the first half of the 20th century.
- ▶ Earnings data have never been available to estimate income mobility in the first half of the 20th century.

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The Transition to Modern Schools

- ▶ The first half of the 20th century was also a period of dramatic change in the American educational system.
- ▶ Common schools were being replaced by graded schools and high schools.
- ▶ Compulsory schooling and child labor laws were introduced.
- ▶ There were high returns to education at the time, particularly for high school.
- ▶ Transition in Iowa was rapid and early: the number of graded classrooms in Iowa went from 4,520 in 1894 to 6,458 by 1904 (the school-age population grew by less than 4 percent over the same period).

▶ 1915 Iowa State Census

- ▶ Occupation and annual earnings
- ▶ Years of education by type: common school, grammar school, high school and college
- ▶ Religion, months unemployed, value of farm or home, years in US, years in Iowa, birthplace

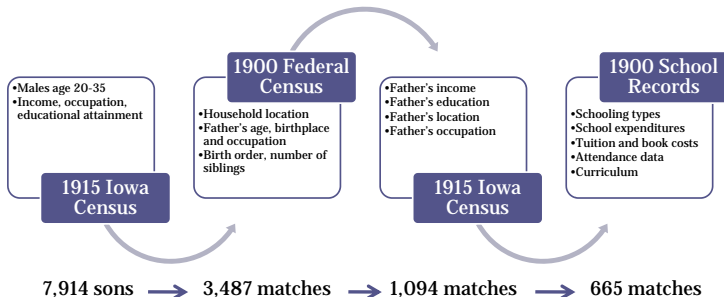
▶ 1900 Federal Census

- ▶ Family characteristics: location, number of siblings, birth order
- ▶ Father's birthplace, age, occupation

▶ Reports of the County Superintendents of Schools

- ▶ Distribution of school types by township
- ▶ School district finances: taxes, instructional expenditures, capital expenditures
- ▶ Attendance rates, graduation rates, teacher salaries, textbooks used, tuition

Matching Procedure



Iowa Census Records

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Card No. 469	Name John H. Higgins Age 44	
Sex <input checked="" type="checkbox"/> Male <input type="checkbox"/> Female	County Adair P. 3 Fontanville	
Color White	Town or Township Fontanville Ward	
Married <input checked="" type="checkbox"/> Widowed	Occupation Teacher	Months in 1914 Unemployed 1
Single <input type="checkbox"/> Divorced	Total earnings for 1914 from occupation \$ 18.00	
Months in School 1914	Extent of Education { Common 8 High School 3 College 2	
Public <input type="checkbox"/> High	Birth Place Iowa Do you own your home or farm? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
Private <input type="checkbox"/> College	Incumbrance on farm or home \$ Value of farm or home \$	
Read Yes	Military Service: Civil War <input type="checkbox"/> Mexican <input type="checkbox"/> Spanish <input type="checkbox"/> Infantry <input type="checkbox"/> Cavalry	
Write Yes	Artillery <input type="checkbox"/> Navy <input type="checkbox"/> State <input type="checkbox"/> Regiment <input type="checkbox"/> Company	
Blind <input type="checkbox"/> Deaf	Church Affiliation Congregational	
Insane <input type="checkbox"/> Idiot	Father's Birthplace Ohio Mother's Birthplace Ohio	
If Foreign Born are you Naturalized	Remarks ✓ G B Miller	
Years in U. S.	Signed ✓ G B Miller Assessor	
Years in Iowa 40		

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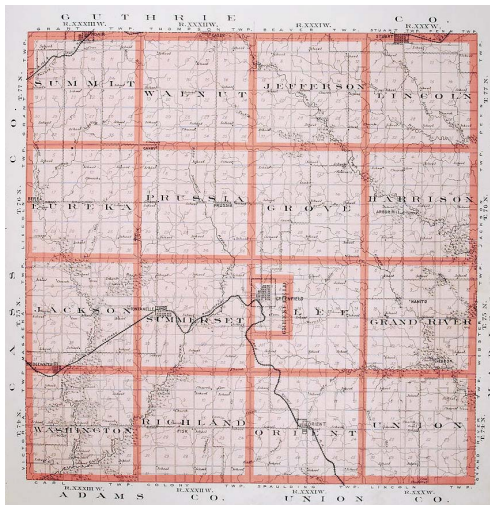
Iowa School Districts

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Figure 1: Map of Adair County, IA with township divisions shown, 1904.

Source: Huebinger, Melchoir, "Atlas of the state of Iowa." Davenport, IA: Iowa Publishing Co., 1904.



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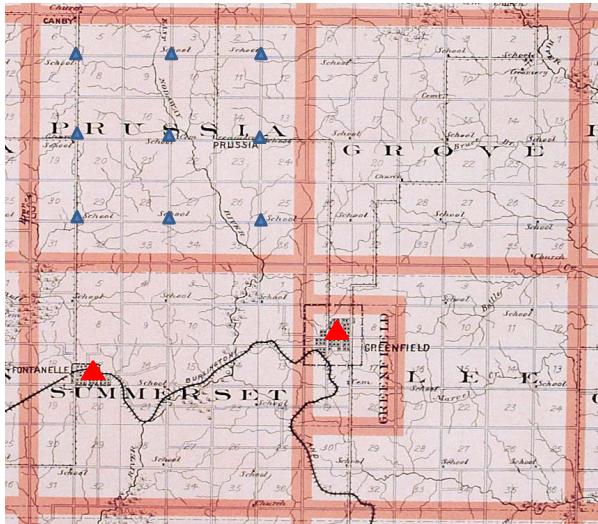
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Figure 2: Detail of Prussia, Grove, Summerset and Lee townships in Adair County. Source: Huebinger, Melchoir, "Atlas of the state of Iowa." Davenport, IA: Iowa Publishing Co., 1904.



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County Superintendent Records

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Annual Report of

Appanoose

County for 1900

DISTRICTS	SCHOOLS										TEACHERS AND PUPILS										GENERAL									
	Name of School					Type of School					Number of Teachers					Number of Pupils					Total					Value of Property				
	Number	Location	Grades	Open	Term	Kind	Days	Hours	Value	Value	Kind	Days	Hours	Value	Value	Kind	Days	Hours	Value	Value	Kind	Days	Hours	Value	Value	Kind	Days	Hours	Value	Value
Bellair. (School Dist. 1)	5	5	71	5	5	23245	2640	66	65	146	100	162	5	550	27	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5
Capwell.	6	6	6	4	4	2145	2323	197	194	280	187	192	9	360	58	6	6	6	6	6	6	6	6	6	6	6	6	6	6	6
Clinton.	6	6	6	4	4	230	2323	6	51	145	57	195	6	160	30	6	6	6	6	6	6	6	6	6	6	6	6	6	6	6
Grandville.	8	8	64	4	4	22635	2680	128	90	234	133	192	9	250	510	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8
Granville.	8	8	64	4	4	22635	2680	128	113	242	144	140	8	300	15	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5
Harmon.	7	7	67	3	3	6275	2363	56	91	141	82	127	7	150	300	7	7	7	7	7	7	7	7	7	7	7	7	7	7	7
Harmon.	6	6	6	4	4	326	26	67	66	152	92	188	6	160	420	22	56	6	6	6	6	6	6	6	6	6	6	6	6	6
Holt.	6	7	6	2	2	527	16244	111	104	154	122	137	5	2175	45	226	5	5	5	5	5	5	5	5	5	5	5	5	5	5
Johnson.	6	7	66	3	3	421	162445	100	120	239	126	137	6	190	6	7	7	7	7	7	7	7	7	7	7	7	7	7	7	7
Johnson.	7	7	71	1	1	162	172478	159	142	215	14	182	7	250	175	37	33	7	7	7	7	7	7	7	7	7	7	7	7	7
Johnson.	8	8	71	4	4	152	152352	198	156	269	175	160	9	250	6	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8
Johnson.	9	9	71	5	5	2566	2796	167	179	321	205	127	9	400	6	9	9	9	9	9	9	9	9	9	9	9	9	9	9	9
Johnson.	10	10	77	6	6	32735	2439	192	210	286	176	187	10	1275	267	49	9	10	10	10	10	10	10	10	10	10	10	10	10	10
Johnson.	11	11	77	5	5	30	30	136	121	177	105	83	2	900	20	10	3	11	11	11	11	11	11	11	11	11	11	11	11	11
Johnson.	12	12	77	3	3	2845	278312	107	1038	467	119	124	3	8375	600	418	63	24	12	12	12	12	12	12	12	12	12	12	12	12
Johnson.	13	13	77	4	4	580	30	251	217	350	233	92	1	600	100	200	68	6	13	13	13	13	13	13	13	13	13	13	13	13
Johnson.	14	14	77	2	2	2333	225	49	35	54	61	108	1	1200	150	6	2	14	14	14	14	14	14	14	14	14	14	14	14	14
Johnson.	15	15	77	3	3	2875	2875	114	70	123	67	95	1	1500	20	20	2	15	15	15	15	15	15	15	15	15	15	15	15	15
Johnson.	16	16	77	1	1	360	30	114	70	123	67	95	1	1500	20	20	2	15	15	15	15	15	15	15	15	15	15	15	15	15
Johnson.	17	17	77	2	2	560	38	233	275	383	275	125	1	2000	100	875	300	6	16	16	16	16	16	16	16	16	16	16	16	16
Johnson.	18	18	77	1	1	975	30	304	261	451	281	153	1	2000	60	125	400	5	17	17	17	17	17	17	17	17	17	17	17	17
Johnson.	19	19	77	2	2	1202	2350	581	57	66	56	98	1	1500	200	12	2	18	18	18	18	18	18	18	18	18	18	18	18	18
Johnson.	20	20	77	1	1	3042	30	64	68	112	59	103	1	1500	15	4	2	19	19	19	19	19	19	19	19	19	19	19	19	19
Johnson.	21	21	77	1	1	150	30	63	72	120	90	124	1	1200	25	134	100	3	20	20	20	20	20	20	20	20	20	20	20	20
Johnson.	22	22	77	1	1	22650	1960	31	30	79	40	58	1	1500	25	15	1	21	21	21	21	21	21	21	21	21	21	21	21	21
Johnson.	23	23	77	1	1	135	20	29	30	57	27	14	1	600	150	6	1	22	22	22	22	22	22	22	22	22	22	22	22	22
Johnson.	24	24	77	1	1	2	30	37	32	58	29	103	1	1500	6	1	1	23	23	23	23	23	23	23	23	23	23	23	23	23
Johnson.	25	25	77	1	1	20	20	19	14	29	17	17	1	1500	12	1	1	24	24	24	24	24	24	24	24	24	24	24	24	24
Johnson.	26	26	77	1	1	2	2666	18	17	35	25	106	1	1500	20	1	1	25	25	25	25	25	25	25	25	25	25	25	25	25
Johnson.	27	27	77	1	1	2247	26	16	16	35	45	94	1	1500	10	1	1	26	26	26	26	26	26	26	26	26	26	26	26	26
Johnson.	28	28	77	1	1	12677	2687	13	11	18	126	12	1	272	180	40	21	1	27	27	27	27	27	27	27	27	27	27	27	27
Johnson.	29	29	77	1	1	131	20	26	22	40	25	102	1	600	200	12	1	28	28	28	28	28	28	28	28	28	28	28	28	28
Johnson.	30	30	77	1	1	140	20	16	18	34	23	43	1	1500	50	20	1	29	29	29	29	29	29	29	29	29	29	29	29	29
Johnson.	31	31	77	2	2	2214	26	12	16	19	15	147	1	1500	13	1	1	30	30	30	30	30	30	30	30	30	30	30	30	30
Johnson.	32	32	77	1	1	2321	26	18	10	26	12	196	1	1500	100	2	1	31	31	31	31	31	31	31	31	31	31	31	31	31
Johnson.	33	33	77	1	1	2429	26	11	8	19	11	210	1	1500	13	1	1	32	32	32	32	32	32	32	32	32	32	32	32	32
Johnson.	34	34	77	1	1	2885	26	15	6	33	22	123	1	1500	5	30	1	33	33	33	33	33	33	33	33	33	33	33	33	33
Johnson.	35	35	77	1	1	3214	26	41	33	71	26	123	2	1500	14	1	1	34	34	34	34	34	34	34	34	34	34	34	34	34
Johnson.	36	36	77	1	1	3	1758	22	21	30	19	109	1	1500	14	1	1	35	35	35	35	35	35	35	35	35	35	35	35	35
Johnson.	37	37	77	1	1	128	20	22	16	37	28	88	1	1500	50	7	1	36	36	36	36	36	36	36	36	36	36	36	36	36
Johnson.	38	38	77	1	1	14	20	14	14	21	20	1	1	1500	1	1	1	37	37	37	37	37	37	37	37	37	37	37	37	37
Johnson.	39	39	77	1	1	2	2871	13	11	20	14	15	1	1500	1	1	1	38	38	38	38	38	38	38	38	38	38	38	38	38
Johnson.	40	40	77	1	1	2	2450	22	13	23	15	165	1	1500	40	1	1	39	39	39	39	39	39	39	39	39	39	39	39	39
Johnson.	41	41	77	1	1	2	2428	5	12	23	23	7	1	1500	28	1	1	40	40	40	40	40	40	40	40	40	40	40	40	40
Johnson.	42	42	77	1	1	230	22	18	5	23	17	107	1	1500	50	10	1	41	41	41	41	41	41	41	41	41	41	41	41	41
Johnson.	43	43	77	1	1	2	20	16	16	20	16	16	1	1500	1	1	1	42	42	42	42	42	42	42	42	42	42	42	42	42
Johnson.	44	44	77	1	1	2	2563	29	20	39	24	106	1	1500	50	14	1	43	43	43	43	43	43	43	43	43	43	43	43	43

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Table 1: Summary statistics for Iowa father-son sample, 1915

	yes	no	no
Father's income observed for all	yes	yes	no
Father's education observed for all	yes	yes	yes
Father's occupation observed for all	(1)	(2)	(3)
Son's log annual earnings	6.26 (.67)	6.32 (.69)	6.44 (.66)
Father's log annual earnings	6.68 (.76)	6.68 (.76)	6.68 (.76)
Son's age	25.3 (5.4)	26.4 (6.0)	27.0 (5.1)
Father's age	57.0 (7.4)	59.0 (8.4)	60.2 (8.9)
Son's years of education	9.1 (2.5)	9.1 (2.6)	9.2 (2.7)
Father's years of education	7.9 (2.7)	7.8 (2.6)	7.8 (2.6)
No. observations	1094	1480	3487

Notes: All values are for the year 1915. Standard deviations are given in parentheses. An observation is considered one father-son pair.

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School District Characteristics

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Table 2: School district characteristics for counties in the Goldin-Katz sample, 1900

	Townships in rural counties	Townships in urban counties
Ungraded schools	6.62 (5.70)	6.10 (5.94)
Classrooms in graded schools	3.67 (7.59)	10.60 (42.41)
Months in school year	7.93 (1.42)	7.95 (1.75)
Number of children of school age	387 (422)	1245 (3431)
Percentage of children enrolled	83.2 (16.7)	70.4 (25.5)
Monthly tuition	2.00 (.64)	1.84 (.54)
Volumes in library	208 (558)	394 (1215)
Taxes per child	9.93 (3.94)	7.97 (3.66)
Spending per child	12.52 (5.24)	10.08 (5.09)
Number of districts	116	48

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Measuring Mobility

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- ▶ Location, occupation and earnings data allow for several measures of mobility.
- ▶ Earnings data offer a unique opportunity to get income mobility estimates comparable to modern studies.
- ▶ Simplest income mobility measure is the intergenerational income elasticity:

$$\ln y_{i,s} = \alpha + \eta \ln y_{i,f} + \epsilon_i$$

- ▶ Problems arise when using a single observation of annual income as a proxy for average annual income over the lifetime.

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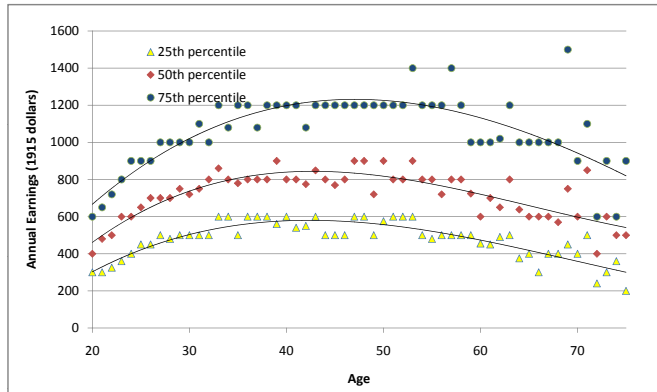
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Earnings Over the Life Cycle

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Figure 3: 25th, 50th and 25th annual earnings percentiles by age, Iowa, 1915.



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Estimating the Intergenerational Income Elasticity

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- ▶ Include age controls for both the son and father.
- ▶ Interact son's age with father's income to allow for the intergenerational income elasticity to vary with age.
- ▶ Construct comparable modern estimates by using an equivalent age range and income measure.
- ▶ Estimation equation:

$$\ln y_{i,s} = \alpha + \eta_1 \ln y_{i,f} + \eta_2 \ln y_{i,f} A_{i,s} + \eta_3 \ln y_{i,f} A_{i,s}^2 + \beta_1 A_{i,s} + \beta_2 A_{i,s}^2 + \beta_3 A_{i,f} + \beta_4 A_{i,f}^2 + u_i$$

Intergenerational Income Elasticities, 1915 and 2001

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Table 3: Intergenerational Income Elasticities, 1915
and 2001

Sample	Elasticity
Iowa, full sample	0.109 (0.030)
PSID, 20-35	0.289 (0.037)
PSID, 25-40	0.312 (0.034)

Standard errors given in parentheses.

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Comparability of Results

Several issues need to be addressed regarding the comparability of the 1915 and 2001 intergenerational income elasticities, even once comparable income measures and age ranges are chosen.

- ▶ The Iowa sample contains a large number of farmers with volatile incomes.
- ▶ The Iowa sample does not include individuals that moved out of the state between 1900 and 1915.
- ▶ Fathers and sons may be incorrectly matched in the Iowa data.

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Farmers and the Mobility Estimates

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Table 4: Intergenerational Income Elasticities with and without
Farmers

Sample	Observations	Elasticity
Full sample	1094	0.109 (0.030)
Excluding farmer fathers	708	0.151 (0.044)
Excluding farmer sons	713	0.179 (0.031)
Excluding both farmer fathers and farmer sons	619	0.167 (0.037)

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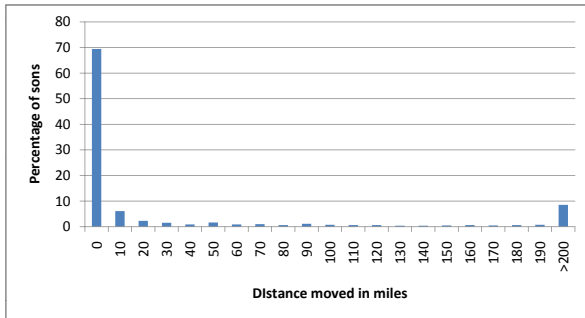
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Out of State Migration

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Figure 4: Distribution of sons by distance moved between 1900 and 1915.



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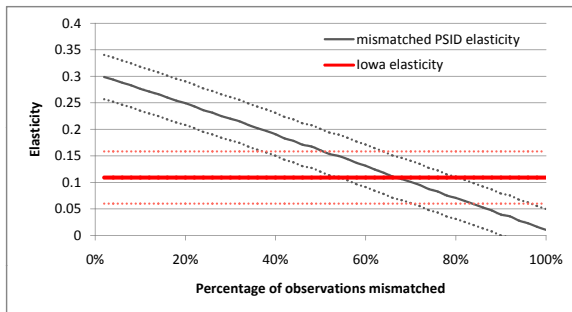
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Mismatching in the Iowa Sample

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Figure 5: Intergenerational income elasticity estimates from the PSID by percentage of observations that are mismatched.



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Variation in Mobility Across School Districts

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- ▶ Test for differences in mobility across school districts of different qualities
- ▶ Include an interaction of a measure of school district quality with father's income in the elasticity regressions:

$$\ln y_{i,s} = \alpha + \eta_1 \ln y_{i,f} + \eta_2 \ln y_{i,f} A_{i,s} + \eta_3 \ln y_{i,f} A_{i,s}^2 + \eta_4 \ln y_{i,f} E_i + \dots + u_i$$

- ▶ Wide range of school measures available covering both the quality of schools in a district and the level of school access in a district
- ▶ Measures used include spending per student, graded and ungraded classrooms per square mile, student-teacher ratios, district tax levels, and tuition levels

Effect of Schools on Intergenerational Income Elasticity

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Table 6: Coefficients for school quality/access interaction terms

School Measure	Earnings x Schooling Measure Coefficient	
	Urban Districts	Rural Districts
graded schools dummy	--	-.044
	--	(.059)
spending per student	0.024	.012
	(.068)	(.008)
classrooms per sq. mile	-.033	.230
	(.009)	(.128)
graded classrooms per sq. mile	-.027	.275
	(.008)	(.111)
student-teacher ratio	-.000	-.004
	(.000)	(.001)
subsidy per student	.000	.017
	(.011)	(.004)

Standard errors in parentheses

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Effect of Schools on Intergenerational Income Elasticity

American Mobility
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Table 6: Coefficients for school quality/access interaction terms

School Measure	Earnings x Schooling Measure Coefficient	
	Urban Districts	Rural Districts
graded schools dummy	--	-.044
	--	(.059)
spending per student	0.024	.012
	(.068)	(.008)
classrooms per sq. mile	-.033	.230
	(.009)	(.128)
graded classrooms per sq. mile	-.027	.275
	(.008)	(.111)
student-teacher ratio	-.000	-.004
	(.000)	(.001)
subsidy per student	.000	.017
	(.011)	(.004)

Standard errors in parentheses

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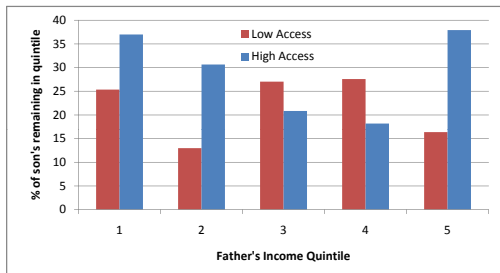
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Mobility Throughout the Income Distribution and School Access

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Figure 6: Percentage of sons remaining in their father's income quintile.



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Accounting for Declining Mobility

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- ▶ Better schools, particularly in terms of access, were reducing mobility.
- ▶ Better school access led to greater persistence in both the poor and wealthy tails of the income distribution.
- ▶ Ex ante, returns to schooling were the same regardless of family background.
- ▶ Differences in utilization of the improving schools is a promising explanation of the mobility decline.

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Predicting Educational Attainment

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- ▶ Use parental income, local school characteristics, and individual characteristics to estimate years of schooling.
- ▶ Estimate an ordered probit with years of schooling as the dependent variable.
- ▶ Include interactions of school characteristics with parental income to capture differences in the elasticity of educational attainment with respect to school quality/access between poor and wealthy families.

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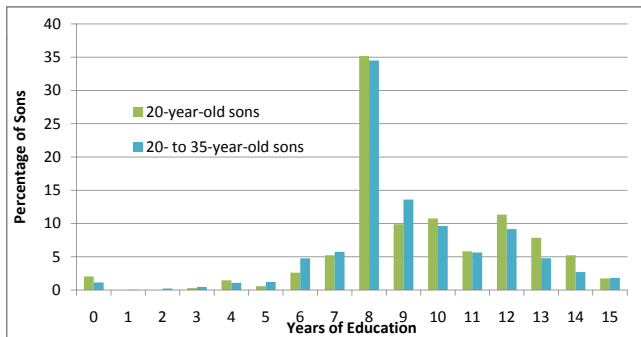
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Distribution of Years of Education

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Figure 7: Distribution of sample sons by total years of educational attainment and age in 1915.



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Effects of School Access on Attainment

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Predicted years of high school conditional on income and school access:

	Low Access
Wealthy Family	.8085
Poor Family	.5658

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Predicted years of high school conditional on income and school access:

	High Access		Low Access	Δ Edu
Wealthy Family	1.0645	-	.8085	.2560
Poor Family	.6184	-	.5658	.0526

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Predicted years of high school conditional on income and school access:

	High Access		Low Access	Δ Edu
Wealthy Family	1.0645	-	.8085	.2560
Poor Family	.6184	-	.5658	.0526

.2034

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Effects of School Quality on Attainment

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Predicted years of high school conditional on income and school quality:

	Low Quality
Wealthy Family	.7528
Poor Family	.4177

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Predicted years of high school conditional on income and school quality:

	High Quality		Low Quality	Δ Edu
Wealthy Family	1.0827	-	.7528	.3299
Poor Family	.7202	-	.4177	.3025

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Predicted years of high school conditional on income and school quality:

	High Quality		Low Quality	Δ Edu
Wealthy Family	1.0827	-	.7528	.3299
Poor Family	.7202	-	.4177	.3025

.0274

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Concluding Remarks

- ▶ Income mobility dropped dramatically over the 20th century.
- ▶ During the expansion of graded schools and high schools, expanding access to public education led to lower mobility and increased persistence in the tails of the income distribution.
- ▶ Wealthy families had very elastic demands for education relative to poor families.
- ▶ Poor families gained from expanding public education in absolute terms but fell behind in relative terms.

Extensions

- ▶ Cross sectional data prevent reaching strong conclusions about the overall, long term impact of educational institutions on American mobility.
- ▶ Incorporating the pace of school expansion and the dynamics of changes in mobility patterns would give a better sense of the lasting effects of public education reform.
- ▶ The effects on mobility of alternative educational institutions need to be considered.
- ▶ Policy relevance to the subsidization of higher education in the US and the expansion of primary and secondary education in developing countries.